

**Chart 6  
MAPS Actual/Estimated Expenses FY10-11**

|   | Actual           | Estimated        |
|---|------------------|------------------|
| <b>Research Projects</b>                      |                  |                  |
| Ayahuasca/Addition Lucas/Mate (Canada)        | \$10,040         | \$10,040         |
| IOA-1 Ibogaine Outcome Study (Mexico)         | \$0              | \$500            |
| IOA-3 Ibogaine Outcome Study (Mexico)         | \$3,253          | \$15,000         |
| LSD Swiss End-of-Life Study                   | \$5,099          | \$50,000         |
| Psilocybin/BOLDfMRI Carhart-Harris/Nutt       | \$10,000         | \$10,040         |
| MDMA/PTSD University of Zurich (Vollenweider) | \$5,040          | \$5,040          |
| MDMA Lit Review                               | \$4,763          | \$6,000          |
| MDMA Treatment Manual                         | \$2,575          | \$5,000          |
| MDMA Treatment Manual / NIMH Grant            | \$0              | \$5,000          |
| MDMA PTSD-US                                  | \$22,912         | \$23,000         |
| MDMA PTSD-US Long-term Followup               | \$1,101          | \$10,000         |
| MDMA PTSD-Swiss                               | \$1,109          | \$20,000         |
| MDMA PTSD-Israel                              | \$2,603          | \$50,000         |
| MDMA PTSD-Canada                              | \$3,878          | \$75,000         |
| MDMA PTSD-Spain                               | \$1,945          | \$2,000          |
| MDMA PTSD-Jordan                              | \$6,306          | \$50,000         |
| MDMA PTSD-US Vets                             | \$59,598         | \$193,900        |
| MDMA Therapy Training Protocol                | \$184            | \$15,000         |
| MDMA Research General                         | \$3,369          | \$15,000         |
| Mithoefer Supervisory/PR Time                 | \$0              | \$62,300         |
| Clinical Research PHP Program                 | \$1,800          | \$2,300          |
| MAPS Research Retreat '10                     | \$2,092          | \$2,092          |
| MJ Production Facility/UMass Amherst          | \$15,218         | \$21,000         |
| MJP-1 Cannabis PTSD                           | \$6,296          | \$8,000          |
| Clinical Research General                     | \$16,199         | \$40,000         |
| <b>Research Subtotal</b>                      | <b>\$185,380</b> | <b>\$696,212</b> |

|  |                  |                  |
|--|------------------|------------------|
| <b>Education Projects</b>                    |                  |                  |
| Book-Ultimate Journey                        | \$0              | \$500            |
| Book-Honor Thy Daughter                      | \$823            | \$5,000          |
| Book-Mavericks of the Mind                   | \$2,262          | \$2,500          |
| Book-The Pot Book                            | \$6,272          | \$6,272          |
| Book-TIHKAL/PIHKAL                           | \$2,822          | \$2,822          |
| Book-Healing With Entactogens                | \$0              | \$4,000          |
| Burning Man 2010                             | \$1,913          | \$2,000          |
| Conference-APA (Am. Psychological Assoc.)    | \$7,102          | \$7,102          |
| Education Projects General                   | \$2,998          | \$3,000          |
| Conference-Ibogaine                          | \$3,176          | \$3,176          |
| Conference-Symbiosis                         | \$0              | \$1,100          |
| Conference-Australia                         | \$1,459          | \$1,500          |
| Telluride Shroom Fest                        | \$2,983          | \$3,000          |
| Vancouver Fundraiser                         | \$0              | \$5,000          |
| MAPS/DogStar Psychedelicatesen               | \$0              | \$1,500          |
| Twilight Fundraiser (Horizons)               | \$11,046         | \$11,050         |
| Boulder/Denver Fundraiser                    | \$5,697          | \$5,697          |
| Moscow ITA Conference                        | \$3,427          | \$3,500          |
| Bulletin                                     | \$8,464          | \$37,250         |
| Internet/Webhosting                          | \$4,876          | \$8,000          |
| Web Administration/CMS Upgrade               | \$7,427          | \$8,000          |
| Email Updates                                | \$1,178          | \$4,000          |
| Web Content                                  | \$3,371          | \$8,000          |
| Psychedelic Science Conference Video Editing | \$0              | \$15,000         |
| Psychedelic Science in the 21st Century      | \$36,109         | \$36,500         |
| 25th Anniversary Party                       | \$0              | \$10,000         |
| <b>Education Subtotal</b>                    | <b>\$113,405</b> | <b>\$195,470</b> |

|   | Actual           | Estimated          |
|---|------------------|--------------------|
| <b>Operations</b>                       |                  |                    |
| Products                                | \$4,500          | \$5,000            |
| Printing/Copies                         | \$2,932          | \$6,000            |
| Information (Subscriptions/Reference)   | \$146            | \$700              |
| Management                              | \$57,809         | \$120,000          |
| Accounting                              | \$10,754         | \$30,000           |
| Development                             | \$23,717         | \$30,000           |
| Marketing/Advertising                   | \$14,437         | \$30,000           |
| Phones                                  | \$10,255         | \$18,000           |
| Postal                                  | \$8,490          | \$20,000           |
| Refunds & Reimbursements                | \$1,311          | \$2,500            |
| Conference Fees/Special Events          | \$4,021          | \$7,500            |
| Tax Preparation                         | \$532            | \$7,500            |
| Staff Travel                            | \$1,383          | \$10,000           |
| Salary & Taxes                          | \$54,750         | \$70,000           |
| Education Benefits                      | \$6,371          | \$6,500            |
| Healthcare Benefits                     | \$10,326         | \$45,000           |
| Corporate Fees (Bank, credit card, etc) | \$4,996          | \$10,000           |
| Sales Tax                               | \$2,260          | \$2,300            |
| Equipment Rental/Postage                | \$1,108          | \$2,000            |
| Office Rent Santa Cruz                  | \$17,335         | \$36,000           |
| Office Supplies                         | \$4,457          | \$5,000            |
| <b>Operational Subtotal</b>             | <b>\$241,890</b> | <b>\$464,000</b>   |
| Pass Thru                               |                  |                    |
| Erowid Website                          | \$0              | \$7,500            |
| Bluelight                               | \$2,970          | \$2,970            |
| WAMM Movie                              | \$100            | \$100              |
| WAMM                                    | \$2,712          | \$2,700            |
| Pass Thru Subtotal                      | \$5,782          | \$13,270           |
| Cost of Goods Sold                      | \$778            | \$3,500            |
| Resale/Royalties                        | \$3,800          | \$7,500            |
| Capital Purchases                       | \$2,338          | \$6,500            |
| <b>Totals</b>                           | <b>\$553,372</b> | <b>\$1,386,451</b> |

Sasha and Ann Shulgin sign copies of *TIHKAL* and *PIHKAL* at the Shulgin Tribute Banquet during the Psychedelic Science in the 21st Century conference, April 17, 2010

